

High-Stakes Meeting Facilitation

The results will have a significant impact on the business.

“Invest in the service of, ‘The High-Stakes Meeting Facilitator,’ Lynda Curtin. You will save yourself time, build support, develop robust business solutions quicker, and save lots of money.”

Business is experiencing an epidemic of poorly run high-stakes meetings. Meetings that are consuming outrageous amounts of time and money. Meetings that are not delivering the solutions that will boost the bottom-line.

Why does this occur?

- ◆ The defined outcome is fuzzy. Everyone has a different interpretation and goes off in a different direction. Frustration sets in. People give up. They leave. Repeat this many times.
- ◆ Egos get in the way. People with helpful information, insights, and ideas keep quiet. It's not worth the risk to speak up.
- ◆ People attend just to protect their turf. “You had better go and attend the meeting to protect our interests,” is a common attendance strategy.
- ◆ The meeting leader is not skilled at process facilitation and leads the meeting with a plan that is doomed to failure from the outset. They use a process that can't possibly help the group arrive at a solution. It's not their fault. They are doing their best.
- ◆ Pound foolish and penny wise. Companies spend a fortune on people, time, facilities, food, beverage, travel, equipment. Then they save money by cutting out expert help, the facilitator - the person who can make or break the high-stakes meeting.

If any of this sounds familiar and you don't have time to mess around it's time to invest in Lynda Curtin's expert help.

Work with Lynda, and she will help you to sort out your challenges and then select the appropriate processes to resolve them. She will plan the high-stakes meeting, lead it, and provide you with any necessary coaching afterwards to ensure successful results.

“This has been the best! Most Facilitators do not have the knowledge you displayed.”

Examples of some **High-Stakes Meetings** that Lynda will facilitate for you:

- ◆ **Change Management:** Identify the barriers to change, and plan to minimize them to reduce the cost of implementation.
- ◆ **Opportunity Search:** Up front strategic planning sessions, to identify new strategies, to secure the lead for revenue and profit growth.
- ◆ **Ideation Sessions:** Generate practical new ideas, rigorously evaluate them, identify the high leverage opportunities aligned with corporate strategy, and develop action plans to secure the leadership edge.
- ◆ **Decision Making:** Help you make the best balanced choice when faced with complex, emotional, tough business choices.
- ◆ **Project Set-Up:** Help new project teams set up projects to ensure a greater chance of success, smoother implementation, on time and on budget.